## Zanzibar.eco ecotourism criteria for sustainable products

	0 Stars	1 Star	2 Stars	3 Stars	4 Stars	5 Stars
Produced locally (in Zanzibar)	Less then 10% of the product's value is produced in Zanzibar	Between 10-30% of the product's value is produced in Zanzibar	Between 30-50% of the product's value is produced in Zanzibar	Between 50-70% of the product's value is produced in Zanzibar	Between 70-90% of the product's value is produced in Zanzibar	Over 90% of the product's value is produced in Zanzibar
Fair trade	The products are exported and the customers are stipulating the prices which effects the wages of the employees in a negative way		If the products are exported, products are fair trade certified and/or follow fair trade certification requirements     If the products are exported, the selling price does not effect the wages of the employees in a negative way			
Upcycling of products	The product itself or parts of the products are not made of former waste e.g. glass bottles, fabric cut-offs, etc.		The product itself or parts of the products are made of former waste e.g. glass bottles, fabric cut-offs, etc.			
Majority of staff from a) Zanzibar or b) surrounding communities (East Africa)	> 10% of the staff originates     a) from Zanzibar     b) from the surrounding     communities (East Africa)	20-30% of the staff originates     a) from Zanzibar     b) from the surrounding     communities (East Africa)	30-40% of the staff originates     a) from Zanzibar     b) from the surrounding communities (East Africa)	40-50% of the staff originates     a) from Zanzibar     b) from the surrounding communities (East Africa)	50-60% of the staff originates     a) from Zanzibar     b) from the surrounding communities (East Africa)	Over 60% of the staff originates     a) from Zanzibar     b) from the surrounding communities (East Africa)
Training / capacity building for staff	No training is provided and the staff members need to have obtained the necessary skills in advance	• n/a			Enterprise provides all necessary training for the job	Enterprise funds all external training needed for the job and/or provides extensive inhouse training     Enterprise funds additional training (if asked for) for staff members which contributes to them gaining skills which support a higher income in and outside of their employment
Majority of ingredients / supplies sourced locally a) Zanzibar or b) surrounding communities (East Africa)	> 10% of the ingredients and supplies are sourced     a) from Zanzibar     b) from the surrounding communities (East Africa)	20-30% of the ingredients and supplies are sourced     a) from Zanzibar     b) from the surrounding communities (East Africa)	30-40% of the ingredients and supplies are sourced     a) from Zanzibar     b) from the surrounding communities (East Africa)	40-50% of the ingredients and supplies are sourced a) from Zanzibar b) from the surrounding communities (East Africa)	50-60% of the ingredients and supplies are sourced     a) from Zanzibar     b) from the surrounding communities (East Africa)	Over 60% of the ingredients and supplies are sourced     a) from Zanzibar     b) from the surrounding communities (East Africa)
Local community involvement (in the community where the enterprise is based/produces)	Enterprise has not and does not support any project or initiative in the local community	• n/a		Enterprise supports or has supported isolated initiatives on an sporadic basis	Enterprise supports one project/initiative on a continuous basis	Enterprise plays an active role in the local community through the funding of several projects on a continuous basis
Activities to conserve animals and nature	Enterprise has not and does not support any project or	• n/a		Enterprise supports isolated initiatives on an sporadic	Enterprise supports one project/initiative on a	Enterprise plays an active role in the local community through the funding of several

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initiative which conserves animals and nature			basis which conserves animals and nature	continuous basis which conserves animals and nature	projects on a continuous basis which conserves animals and nature